Revenue - 2013/2014

State Apportionment

FTES	1,875	1,800	1,750	1,700	1,650	1,600
Basic Allocation						
Single College Allotment	3,321,545	3,321,545	3,321,545	3,321,545	3,321,545	3,321,545
Rural College Allotment	553,591	553,591	553,591	553,591	553,591	553,591
Needles Center Allotment	138,398	138,398	138,398	138,398	138,398	138,398
	4,013,534	4,013,534	4,013,534	4,013,534	4,013,534	4,013,534
Credit FTES (98% FTES) - $4564.83	8,387,875	8,052,360	7,828,683	7,605,007	7,381,330	7,157,653
NonCredit (2% FTES) - $2744.9578	102,936	98,818	96,074	93,329	90,584	87,839
Sub Total	12,504,345	12,164,713	11,938,291	11,711,869	11,485,448	11,259,026
*COLA - 3.66%	457,659	445,228	436,941	428,654	420,367	412,080
Total Computational Revenue	**12,962,004**	**12,609,941**	**12,375,232**	**12,140,524**	**11,905,815**	**11,671,106**
EPA (16.29% of Total)	2,111,510	2,054,159	2,015,925	1,977,691	1,939,457	1,901,223
Property taxes (Avg 5yrs)	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097
Enrollment Fees	207,378	207,378	207,378	207,378	207,378	207,378
General Fund Apportionment	9,505,019	9,210,307	9,013,832	8,817,357	8,620,883	8,424,408
State Apportionment	9,505,019	9,210,307	9,013,832	8,817,357	8,620,883	8,424,408
EPA Funds	2,111,510	2,054,159	2,015,925	1,977,691	1,939,457	1,901,223
PT Faculty	38,310	38,310	38,310	38,310	38,310	38,310
Lottery (Avg $110 / FTES)	206,250	198,000	192,500	187,000	181,500	176,000
Total State Funds	**11,861,089**	**11,500,776**	**11,260,567**	**11,020,359**	**10,780,150**	**10,539,941**
		Local Funds				
Property Taxes	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097
Interest earned 4 yr avg)	1,407	1,407	1,407	1,407	1,407	1,407
Enrollment Fees	178,600	178,600	178,600	178,600	178,600	178,600
Student records (5 yr Avg)	3,018	3,018	3,018	3,018	3,018	3,018
Out-of-state Resident (5yr avg)	12,939	12,939	12,939	12,939	12,939	12,939
Arizona Enrollment Fees	15,117	15,117	15,117	15,117	15,117	15,117
Misc Income	7,500	7,500	7,500	7,500	7,500	7,500
Total Local Funds	**1,356,678**	**1,356,678**	**1,356,678**	**1,356,678**	**1,356,678**	**1,356,678**
Total Revenues	**13,217,767**	**12,857,454**	**12,617,245**	**12,377,036**	**12,136,828**	**11,896,619**

*From proposed Governor's Budget

Expenses

Scenario 1 - Rollover of current MOU + no step increase

Admin Salaries	472,736	472,736	472,736	472,736	472,736	472,736
Certificated Salaries	3,093,503	3,093,503	3,093,503	3,093,503	3,093,503	3,093,503
Mgmt Salaries	711,347	711,347	711,347	711,347	711,347	711,347
Classified Salaries	1,151,763	1,151,763	1,151,763	1,151,763	1,151,763	1,151,763
Benefits	2,502,621	2,502,621	2,502,621	2,502,621	2,502,621	2,502,621
Supplies	91,311	91,311	91,311	91,311	91,311	91,311
Operating Expenses	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794
Capital Expenses	159,000	159,000	159,000	159,000	159,000	159,000
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,283,959	**12,283,959**	**12,283,959**	**12,283,959**	**12,283,959**	**12,283,959**
Difference	933,808	573,495	333,286	93,077	(147,131)	(387,340)

Expenses

Scenario 2 - Rollover of MOU (includes step increases)

Admin Salaries	495,815	495,815	495,815	495,815	495,815	495,815
Certificated Salaries	3,188,488	3,188,488	3,188,488	3,188,488	3,188,488	3,188,488
Mgmt Salaries	738,023	738,023	738,023	738,023	738,023	738,023
Classified Salaries	1,183,824	1,183,824	1,183,824	1,183,824	1,183,824	1,183,824
Benefits	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177
Supplies	91,311	91,311	91,311	91,311	91,311	91,311
Operating Expenses	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794
Capital Expenses	159,000	159,000	159,000	159,000	159,000	159,000
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,514,315	**12,514,315**	**12,514,315**	**12,514,315**	**12,514,315**	**12,514,315**
Difference	703,451	343,138	102,930	(137,279)	(377,488)	(617,696)

Expenses

Scenario 3 - NO MOU + no Step Increase

Admin Salaries	491,938	491,938	491,938	491,938	491,938	491,938
Certificated Salaries	3,150,162	3,150,162	3,150,162	3,150,162	3,150,162	3,150,162
Mgmt Salaries	770,602	770,602	770,602	770,602	770,602	770,602
Classified Salaries	1,195,397	1,195,397	1,195,397	1,195,397	1,195,397	1,195,397
Benefits	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177
Supplies	91,311	91,311	91,311	91,311	91,311	91,311
Operating Expenses	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794
Capital Expenses	159,000	159,000	159,000	159,000	159,000	159,000
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,516,265	**12,516,265**	**12,516,265**	**12,516,265**	**12,516,265**	**12,516,265**
Difference	701,502	341,189	100,980	(139,228)	(379,437)	(619,646)

Expenses

Scenario 4 - No MOU + Step Increases

Admin Salaries	515,976	515,976	515,976	515,976	515,976	515,976
Certificated Salaries	3,245,146	3,245,146	3,245,146	3,245,146	3,245,146	3,245,146
Mgmt Salaries	799,500	799,500	799,500	799,500	799,500	799,500
Classified Salaries	1,228,692	1,228,692	1,228,692	1,228,692	1,228,692	1,228,692
Benefits	2,637,262	2,637,262	2,637,262	2,637,262	2,637,262	2,637,262
Supplies	91,311	91,311	91,311	91,311	91,311	91,311
Operating Expenses	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794	2,021,794
Capital Expenses	159,000	159,000	159,000	159,000	159,000	159,000
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,778,565	**12,778,565**	**12,778,565**	**12,778,565**	**12,778,565**	**12,778,565**
Difference	439,201	78,888	(161,320)	(401,529)	(641,737)	(881,946)

Revenue - 2014/2015

State Apportionment

FTES	1,875	1,800	1,750	1,700	1,650	1,600
Basic Allocation						
Single College Allotment	3,321,545	3,321,545	3,321,545	3,321,545	3,321,545	3,321,545
Rural College Allotment	553,591	553,591	553,591	553,591	553,591	553,591
Previous COLA	457,659	445,228	436,941	428,654	420,367	412,080
Needles Center Allotment	138,398	138,398	138,398	138,398	138,398	138,398
	4,471,193	4,458,762	4,450,475	4,442,188	4,433,901	4,425,614
Credit FTES (98% FTES) - $4564.83	8,387,875	8,052,360	7,828,683	7,605,007	7,381,330	7,157,653
NonCredit (2% FTES) - $2744.9578	102,936	98,818	96,074	93,329	90,584	87,839
Sub Total	12,962,004	12,609,941	12,375,232	12,140,524	11,905,815	11,671,106
*COLA - 2.3%	298,126	290,029	284,630	279,232	273,834	268,435
Total Computational Revenue	**13,260,130**	**12,899,970**	**12,659,863**	**12,419,756**	**12,179,649**	**11,939,542**
EPA (16.29% of Total)	2,160,075	2,101,405	2,062,292	2,023,178	1,984,065	1,944,951
Property taxes (Avg 5yrs)	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097
Enrollment Fees	207,378	207,378	207,378	207,378	207,378	207,378
General Fund Apportionment	9,754,580	9,453,090	9,252,096	9,051,103	8,850,109	8,649,116
State Apportionment	9,754,580	9,453,090	9,252,096	9,051,103	8,850,109	8,649,116
EPA Funds	2,160,075	2,101,405	2,062,292	2,023,178	1,984,065	1,944,951
PT Faculty	38,310	38,310	38,310	38,310	38,310	38,310
Lottery (Avg $110 / FTES)	206,250	198,000	192,500	187,000	181,500	176,000
Total State Funds	**12,159,215**	**11,790,805**	**11,545,198**	**11,299,591**	**11,053,984**	**10,808,377**
		Local Funds				
Property Taxes	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097
Interest earned 4 yr avg)	1,407	1,407	1,407	1,407	1,407	1,407
Enrollment Fees	207,378	207,378	207,378	207,378	207,378	207,378
Student records (5 yr Avg)	3,018	3,018	3,018	3,018	3,018	3,018
Out-of-state Resident (5yr avg)	12,939	12,939	12,939	12,939	12,939	12,939
Arizona Enrollment Fees	15,117	15,117	15,117	15,117	15,117	15,117
Misc Income	7,500	7,500	7,500	7,500	7,500	7,500
Total Local Funds	**1,385,456**	**1,385,456**	**1,385,456**	**1,385,456**	**1,385,456**	**1,385,456**
Total Revenues	**13,544,671**	**13,176,260**	**12,930,653**	**12,685,046**	**12,439,439**	**12,193,832**

*From School Services Financial Projection Dartboard

Expenses

Scenario 1 - Rollover of current MOU + no step increase

Admin Salaries	472,736	472,736	472,736	472,736	472,736	472,736
Certificated Salaries	3,093,503	3,093,503	3,093,503	3,093,503	3,093,503	3,093,503
Mgmt Salaries	711,347	711,347	711,347	711,347	711,347	711,347
Classified Salaries	1,151,763	1,151,763	1,151,763	1,151,763	1,151,763	1,151,763
Benefits	2,502,621	2,502,621	2,502,621	2,502,621	2,502,621	2,502,621
Supplies	93,411	93,411	93,411	93,411	93,411	93,411
Operating Expenses	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295
Capital Expenses	162,657	162,657	162,657	162,657	162,657	162,657
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,336,217	**12,336,217**	**12,336,217**	**12,336,217**	**12,336,217**	**12,336,217**
Difference	1,208,454	840,043	594,436	348,829	103,222	(142,385)

Expenses

Scenario 2 - Rollover of MOU (includes step increases)

Admin Salaries	520,606	520,606	520,606	520,606	520,606	520,606
Certificated Salaries	3,281,731	3,281,731	3,281,731	3,281,731	3,281,731	3,281,731
Mgmt Salaries	767,544	767,544	767,544	767,544	767,544	767,544
Classified Salaries	1,188,931	1,188,931	1,188,931	1,188,931	1,188,931	1,188,931
Benefits	2,735,109	2,735,109	2,735,109	2,735,109	2,735,109	2,735,109
Supplies	93,411	93,411	93,411	93,411	93,411	93,411
Operating Expenses	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295
Capital Expenses	162,657	162,657	162,657	162,657	162,657	162,657
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,898,169	**12,898,169**	**12,898,169**	**12,898,169**	**12,898,169**	**12,898,169**
Difference	646,502	278,092	32,485	(213,122)	(458,729)	(704,336)

Expenses

Scenario 3 - NO MOU + no Step Increase

Admin Salaries	491,938	491,938	491,938	491,938	491,938	491,938
Certificated Salaries	3,150,162	3,150,162	3,150,162	3,150,162	3,150,162	3,150,162
Mgmt Salaries	770,602	770,602	770,602	770,602	770,602	770,602
Classified Salaries	1,195,397	1,195,397	1,195,397	1,195,397	1,195,397	1,195,397
Benefits	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177
Supplies	93,411	93,411	93,411	93,411	93,411	93,411
Operating Expenses	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295
Capital Expenses	162,657	162,657	162,657	162,657	162,657	162,657
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,568,523	**12,568,523**	**12,568,523**	**12,568,523**	**12,568,523**	**12,568,523**
Difference	976,148	607,738	362,131	116,524	(129,083)	(374,690)

Expenses

Scenario 4 - No MOU + Step Increases

Admin Salaries	536,615	536,615	536,615	536,615	536,615	536,615
Certificated Salaries	3,338,389	3,338,389	3,338,389	3,338,389	3,338,389	3,338,389
Mgmt Salaries	831,480	831,480	831,480	831,480	831,480	831,480
Classified Salaries	1,274,154	1,274,154	1,274,154	1,274,154	1,274,154	1,274,154
Benefits	2,637,262	2,637,262	2,637,262	2,637,262	2,637,262	2,637,262
Supplies	93,411	93,411	93,411	93,411	93,411	93,411
Operating Expenses	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295
Capital Expenses	162,657	162,657	162,657	162,657	162,657	162,657
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	13,022,147	**13,022,147**	**13,022,147**	**13,022,147**	**13,022,147**	**13,022,147**
Difference	522,523	154,113	(91,494)	(337,101)	(582,708)	(828,315)

Revenue - 2015/2016

State Apportionment

FTES	1,875	1,800	1,750	1,700	1,650	1,600
Basic Allocation						
Single College Allotment	3,321,545	3,321,545	3,321,545	3,321,545	3,321,545	3,321,545
Rural College Allotment	553,591	553,591	553,591	553,591	553,591	553,591
Previous COLA	755,785	735,257	721,572	707,886	694,201	680,516
Needles Center Allotment	138,398	138,398	138,398	138,398	138,398	138,398
	4,769,319	4,748,791	4,735,106	4,721,420	4,707,735	4,694,050
Credit FTES (98% FTES) - $4564.8	8,387,875	8,052,360	7,828,683	7,605,007	7,381,330	7,157,653
NonCredit (2% FTES) - $2744.957	102,936	98,818	96,074	93,329	90,584	87,839
Sub Total	13,260,130	12,899,970	12,659,863	12,419,756	12,179,649	11,939,542
*COLA - 2.5%	331,503	322,499	316,497	310,494	304,491	298,489
Total Computational Revenue	**13,591,633**	**13,222,469**	**12,976,359**	**12,730,250**	**12,484,140**	**12,238,030**
EPA (16.29% of Total)	2,214,077	2,153,940	2,113,849	2,073,758	2,033,666	1,993,575
Property taxes (Avg 5yrs)	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097
Enrollment Fees	207,378	207,378	207,378	207,378	207,378	207,378
General Fund Apportionment	10,032,081	9,723,054	9,517,035	9,311,017	9,104,999	8,898,980
State Apportionment	10,032,081	9,723,054	9,517,035	9,311,017	9,104,999	8,898,980
EPA Funds	2,214,077	2,153,940	2,113,849	2,073,758	2,033,666	1,993,575
PT Faculty	38,310	38,310	38,310	38,310	38,310	38,310
Lottery (Avg $110 / FTES)	206,250	198,000	192,500	187,000	181,500	176,000
Total State Funds	**12,490,718**	**12,113,304**	**11,861,694**	**11,610,085**	**11,358,475**	**11,106,865**
			Local Funds			
Property Taxes	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097	1,138,097
Interest earned 4 yr avg)	1,407	1,407	1,407	1,407	1,407	1,407
Enrollment Fees	207,378	207,378	207,378	207,378	207,378	207,378
Student records (5 yr Avg)	3,018	3,018	3,018	3,018	3,018	3,018
Out-of-state Resident (5yr avg)	12,939	12,939	12,939	12,939	12,939	12,939
Arizona Enrollment Fees	15,117	15,117	15,117	15,117	15,117	15,117
Misc Income	7,500	7,500	7,500	7,500	7,500	7,500
Total Local Funds	**1,385,456**	**1,385,456**	**1,385,456**	**1,385,456**	**1,385,456**	**1,385,456**
Total Revenues	**13,876,174**	**13,498,760**	**13,247,150**	**12,995,540**	**12,743,931**	**12,492,321**

*From School Services Financial Projection Dartboard

Expenses

Scenario 1 - Rollover of current MOU + no step increase

Admin Salaries	472,736	472,736	472,736	472,736	472,736	472,736
Certificated Salaries	3,093,503	3,093,503	3,093,503	3,093,503	3,093,503	3,093,503
Mgmt Salaries	711,347	711,347	711,347	711,347	711,347	711,347
Classified Salaries	1,151,763	1,151,763	1,151,763	1,151,763	1,151,763	1,151,763
Benefits	2,502,621	2,502,621	2,502,621	2,502,621	2,502,621	2,502,621
Supplies	95,746	95,746	95,746	95,746	95,746	95,746
Operating Expenses	2,120,002	2,120,002	2,120,002	2,120,002	2,120,002	2,120,002
Capital Expenses	166,723	166,723	166,723	166,723	166,723	166,723
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,394,326	**12,394,326**	**12,394,326**	**12,394,326**	**12,394,326**	**12,394,326**
Difference	1,481,848	1,104,434	852,824	601,215	349,605	97,995

Expenses

Scenario 2 - Rollover of MOU (includes step increases)

Admin Salaries	541,430	541,430	541,430	541,430	541,430	541,430
Certificated Salaries	3,366,082	3,366,082	3,366,082	3,366,082	3,366,082	3,366,082
Mgmt Salaries	798,246	798,246	798,246	798,246	798,246	798,246
Classified Salaries	1,224,599	1,224,599	1,224,599	1,224,599	1,224,599	1,224,599
Benefits	2,735,109	2,735,109	2,735,109	2,735,109	2,735,109	2,735,109
Supplies	95,746	95,746	95,746	95,746	95,746	95,746
Operating Expenses	2,120,002	2,120,002	2,120,002	2,120,002	2,120,002	2,120,002
Capital Expenses	166,723	166,723	166,723	166,723	166,723	166,723
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	13,127,822	**13,127,822**	**13,127,822**	**13,127,822**	**13,127,822**	**13,127,822**
Difference	748,352	370,937	119,328	(132,282)	(383,892)	(635,501)

Expenses

Scenario 3 - NO MOU + no Step Increase

Admin Salaries	491,938	491,938	491,938	491,938	491,938	491,938
Certificated Salaries	3,150,162	3,150,162	3,150,162	3,150,162	3,150,162	3,150,162
Mgmt Salaries	770,602	770,602	770,602	770,602	770,602	770,602
Classified Salaries	1,195,397	1,195,397	1,195,397	1,195,397	1,195,397	1,195,397
Benefits	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177	2,556,177
Supplies	95,746	95,746	95,746	95,746	95,746	95,746
Operating Expenses	2,120,002	2,120,002	2,120,002	2,120,002	2,120,002	2,120,002
Capital Expenses	166,723	166,723	166,723	166,723	166,723	166,723
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	12,626,632	**12,626,631**	**12,626,631**	**12,626,631**	**12,626,631**	**12,626,631**
Difference	1,249,542	872,128	620,519	368,909	117,299	(134,310)

Expenses

Scenario 4 - No MOU + Step Increases

Admin Salaries	558,080	558,080	558,080	558,080	558,080	558,080
Certificated Salaries	3,422,787	3,422,787	3,422,787	3,422,787	3,422,787	3,422,787
Mgmt Salaries	864,739	864,739	864,739	864,739	864,739	864,739
Classified Salaries	1,312,379	1,312,379	1,312,379	1,312,379	1,312,379	1,312,379
Benefits	2,637,262	2,637,262	2,637,262	2,637,262	2,637,262	2,637,262
Supplies	93,411	93,411	93,411	93,411	93,411	93,411
Operating Expenses	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295	2,068,295
Capital Expenses	162,657	162,657	162,657	162,657	162,657	162,657
Categorical Matches	464,884	464,884	464,884	464,884	464,884	464,884
COP	855,000	855,000	855,000	855,000	855,000	855,000
SERP	760,000	760,000	760,000	760,000	760,000	760,000
	13,199,494	**13,199,494**	**13,199,494**	**13,199,494**	**13,199,494**	**13,199,494**
Difference	676,680	299,265	47,656	(203,954)	(455,564)	(707,173)